



## PURCHASE PROCESS

- Step 1: Select your unit with a HassConsult sales advisor
- Step 2: Fill out a reservation form and return this, duly signed, with the following to HassConsult Ltd:
- a) Payment of 10% of the purchase price as a refundable deposit to the following account:  
 HassConsult Limited – Clients Account  
 Absa Bank Kenya PLC, ABC Premier Life Centre  
 AC no. 2035726554 (KES)  
 Swift Code: BARCKENX  
 (Should you require bank details for international transfers or transfers in forex currency, please enquire with a sales advisor)
  - b) A copy of your Identity Card (or Certificate of Incorporation in the case of a company) and PIN number
- Step 3: Review the draft legal documentation that will be issued to you prior to commencement of construction. A representative of the developer’s legal team will be available to take you through this should you require.
- Step 4: Complete the signing of the agreement for lease and make payment of a further 20% of the purchase price, along with any other payments that may be due at this stage. At this stage, the initial deposit is no longer refundable.
- Step 5: Make progressive payments over the project period.
- Step 6: At completion, undertaking signing of the lease document and make payments of any other amounts that may be due at this stage.

## PURCHASE COSTS

Detail	Amount	Terms of payment
Purchase price	Based on unit selected Townside >  Parkside >	10% on booking 20% on signing of the agreement for lease, 30% October 2022, 30% November 2022, 10% on completion  10% on booking 20% on signing of the agreement for lease, 20% October 2022, 15% from November 2022 – January 2023, 5% on completion
Legal fees	1% of the purchase price plus VAT and disbursements	Upon signing of the agreement for lease
Management company formation	To be confirmed	Upon signing of the agreement for lease
Utility meters	To be confirmed	Upon signing of the agreement for lease
Stamp duty	4% of the purchase price or government valuation, whichever is higher	Upon completion
Utility deposit	To be confirmed	Upon completion
Contribution to sinking fund	To be confirmed	Upon completion
Service charge deposit	Six (6) months service charge	Upon completion
Service charge advance	Twelve (12) months service charge	Upon completion